



CIVIL CONTRACTORS' FORUM

'Changing the Rules: Where is the City of Toronto Headed with its Procurement, Tendering and Administration Policies?'

And interactive half-day workshop led by pre-eminent public tendering expert Stephen Bauld, President and CEO of Purchasing Consultants International.

Presented by Toronto and Area Road Builders Association, in partnership with Greater Toronto Sewer and Watermain Contractors Association, Heavy Construction Association of Toronto and Residential and Civil Construction Alliance of Ontario.

Members of each partner association are encouraged to attend and participate

Tuesday, July 26, 2016
Sheraton Four Points Hotel – Toronto Airport
6257 Airport Road, Mississauga (Kingston Room)

Register	8:30 am (Continental Breakfast)
Workshop	9:00 am – 12:00 noon

Purpose of the Workshop

In the past several months the City of Toronto has introduced changes to its procurement policies that will have a dramatic impact on contractors doing business with the City in the future – exclusion clauses, diversity and community benefits programs, unbalanced bid formulae, a flawed contractor prequalification process, subjective contractor performance evaluations and more. Some of these measures can lead to arbitrary restrictions on bidding city work.

Currently industry consultation with the City takes place through the Broader Construction Association Consulting Group (BCACG). This process was initiated in early 2015 but it is not working effectively in addressing industry concerns. Contractors have virtually no influence on City procurement decisions. This workshop is intended to inform members about pending changes and what's ahead, but it is also a first step in developing new approaches to dealing with City Hall. At this workshop participants will have the opportunity to:

- Learn about, discuss and provide opinion about the changes to procurement policies being implemented by the City of Toronto;
- Identify priority issues in contract tendering, award and administration that increase contractor cost and risk and cause delay to the work.
- Assist in developing industry priorities and strategies for developing a stronger, more effective voice in dealing with City Council and staff.

Workshop Focus

Workshop Leader Stephen Bauld will guide participants through a review and open discussion of the 'Top 10' issues that will impact contractors going forward. Members are welcome to suggest additional subjects for the agenda when you fill in your registration form.

Issues to be Highlighted include

- 1 - The Exclusion Clause (gives arbitrary powers to restrict bidding if a contractor is involved in civil litigation against the City).
- 2 - Toronto's draft Procurement Policy requirements to meet social objectives such as work force diversity, apprenticeship and providing local community benefits.
- 3 - New Unbalanced Bidding formula and powers to restrict bidding if the City considers a bid unbalanced.
- 4 - New 'Supplier Code of Conduct'
- 5 - Contractor Prequalification criteria and process
- 6 - Contractor Performance Evaluation process
- 7 - Quality of contract drawings and specifications.
- 8 - Change Order Management
- 9 - Timeliness of Contract Awards
- 10 – Movement to AFP procurement models

TO REGISTER FOR This IMPORTANT WORKSHOP PLEASE COMPLETE AND RETURN THE REGISTRATION FORM WHICH FOLLOWS ON THE NEXT PAGE.....



REGISTRATION FORM

CIVIL CONTRACTORS' FORUM

'Changing the Rules: Where is the City of Toronto Headed with its Procurement, Tendering and Administration Policies?'

Tuesday, July 26, 2016

**Sheraton Four Points Hotel – Toronto Airport
6257 Airport Road, Mississauga (Kingston Room)**

8:30 am – 12:00 noon

Company: _____

Member of: ☐ TARBA ☐ GTSWCA ☐ HCAT

Please register the following participants from our company:

Name _____ Email _____

Name _____ Email _____

Name _____ Email _____

We would like the following subject(s) added to the Workshop list of priority concerns/issues for civil contractors working for the City of Toronto:

Members of all partner associations should please **return this completed registration form** by email to Deanna Bradford, Administrator, TARBA at deanna@tarba.org.
(TARBA office 905-847-0602)